



"Pride in Property"

The SBOR Letter Box

August/September, 2019

2019 OFFICERS AND DIRECTORS

Susie Foreman, President
Brock Bowen, President Elect
Toni Naill, Treasurer
Karen Bodey, Executive Officer

Directors:

Heather Bacon
Leanna Birch
Danielle Chapman
Doug Cox
Diane Ericksen
Dori Gaier
Jillian Harvey
Jeff Horne
Lori Houseman

Sunny Dhingra, Past President
Jackie Folck – Affiliate Chair

Hours of Operation
Monday – Thursday
9 AM to 3 PM
Closed on Friday



President Column

Hello everyone! Well fall is around the corner, I know I am ready for some football, leaves changing and cooler weather.

• September is also Realtor Safety Month. Unfortunately, the world we live in is a scary place, we as realtors need to be more aware than ever when meeting new clients at properties, open houses and our job in general dealing with John Q Public. I speak from personal experience, when in doubt or you have that "gut " feeling, go with your instincts. For new agents it is exciting when we get our first buyers and sellers, but don't let your excitement cloud your judgment or cause you to not keep your safety first and foremost in your mind. Remember safety first!

- We have a busy month coming up.....
- John Federer from the Auditors office will be our guest speaker at our Wake-Up Wednesday September 4 at 9:00 a.m.
- City Commission has tabled the Vacant Residential Register. They plan to hold a forum for public input. Will let you know when that will take place.
- Our annual meeting, Sept 11 which I encourage everyone to come to, we are voting on officers and directors for next year's board, Charlie Simms will be our guest speaker and will be telling us about the town house project downtown. Also, LWS will be giving us some tax tips as well.
- The affiliates are having an Octoberfest at Mother Stewarts Brewery on September 25, for those that couldn't come last year I strongly encourage you to attend, it was so much fun and our affiliates do such a fantastic job at supporting our board.
- Finally, the convention is being held in Cincinnati this year and I encourage anyone that can go set the time aside and go, great speakers, good food and free CE.

Hope everyone's fall selling season is prosperous and successful!

Susie
2019 SBOR President

Ohio REALTORS Convention Registration is now open!

Board Update:

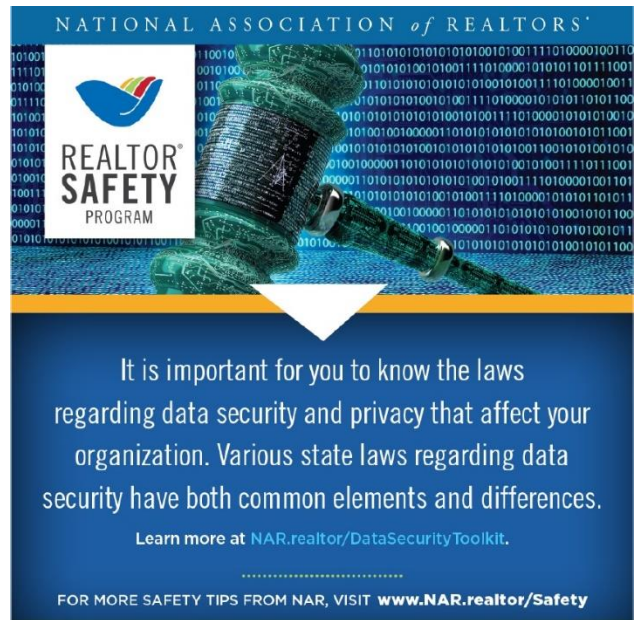
New Members:

Maria Blake, Glass House Realty
Jack Bruce, Sibcy Cline
Jody Wilson, Coldwell Banker Heritage
James Flooring, LLC – Affiliate Member

- Approved new logo
- Doug Nave – Tomorrow Leaders Today

Committee Reports:

Affiliate, Programs, RPAC and WRIST



NATIONAL ASSOCIATION of REALTORS®

REALTOR SAFETY PROGRAM

It is important for you to know the laws regarding data security and privacy that affect your organization. Various state laws regarding data security have both common elements and differences.

Learn more at NAR.realtor/DataSecurityToolkit.

FOR MORE SAFETY TIPS FROM NAR, VISIT www.NAR.realtor/Safety

Calendar

Sept 4 – Wake up Wednesday 9 AM – John Federer, Clark Co. Auditor
Sept 4 – Deadline for Annual Meeting Reservations
Sept 10 – NOON for Absentee Ballots
Sept 10 – City Commission Meeting – 7 PM
Sept 11- Annual Meeting – Windy Knoll Golf Club – 11:30 AM
Sept 15 – Deadline for Nominations for Awards
Sept 16-18 – Ohio REALTORS Convention – Cincinnati- Registration open mid- July
Sept 24 – Major Investor Event – Piqua Country Club
Oct 7 – Last day to register to vote for the November Election!

Education

September 12, 19 & 26 – Cindy Banks is providing CE classes. SBOR at 1 PM
October 8 –Core Law and Ethics- SBOR 9 AM
Nov 6 – Broker Series with Ohio Division of Real Estate- SBOR Conference Room 10 AM
Dec 3 – Fair Housing – 9:30 AM to 12:45PM – SBOR Conference Room



Oktoberfest
Sponsored by SBOR Affiliate Committee
September 25th
Mother Stewarts

Schmidt's Sausage Truck will be there!

Committee Members have tickets!



RPAC UPDATE



Thank You! For those who participated and helped with the "Spring Fling" at the Polo Club in May. We have turned in \$19,723. We are shy about \$600 to surpass last year. Ohio REALTORS will be doing an email campaign beginning June 25 and run through Sept 3. The levels are \$100 Capitol Club, \$200 for Ohio Club, \$500 Diamond Club, \$1000 Major Investor. If you need to know where you are at, give me a call and I can look it up for you. The winner of the Raffle was Mike Knox! Last year we had 2 Major Investors and this year it looks like we are going to have 6! We are still excepting your Investments! Deadline for all RPAC monies for 2019 is December 1st.

September 24 is a Major Investor Event at the Piqua Country Club. If you get an invite, please consider attending. It is a great opportunity to learn and hear more about RPAC.

Deadline for Voter Registration for the General Election in November is Oct 7, 2019.



Where can I register?

- At any county board of elections or the Secretary of State's Office.
- At branch registration offices or locations established by a board of elections.
- At any public high school or vocational school.
- At the office of any Bureau of Motor Vehicles.
- At offices of designated agencies which provide public assistance or disability programs.
- Public libraries.
- County treasurer's office.

We have Voter Registration Packets at the office for your Clients!

September is REALTOR® Safety Month

NAR has an excellent section on the website for REALTOR® Safety.

SBOR now has a REALTOR® Safety tab on our website where you can find the NAR videos.

REALTOR SAFETY PROGRAM

SEPTEMBER
is REALTOR® Safety Month

Stay safe on the job. Develop a safety protocol you use with every client, every time.

Visit www.NAR.realtor/Safety

NATIONAL ASSOCIATION of REALTORS®



Congratulations to Ohio REALTORS® President Sales Club!

Individuals

Distinction

Justin Fain
Sara Foulk
Dori Gaier
Lori Houseman
Gary Lookabaugh
Jim Roediger

Achievement

Danielle Chapman
Jennifer Coey
Tamara Comer
Lula Cosby
Diane Ericksen
Nancy Eubanks
Jamie Eubanks Colyer
Jaime Florence
Susie Foreman
Michele Hines
Ryan King
Douglas Nave
Brent Park
Sheila Rice
Lynn Schrader
Linda Schutte
Elizabeth Simonton
Elaine Stevenson
Kate Wilson
Christina Worlay

Teams

Excellence

Dhingra Team
Sunny Dhingra
Carolyn Hipp
Ron Kibler
Toni Naill
Amanda Stephenson

Teams cont.

Horne/Bowen Team
Brock Bowen
Jeff & Dee Horne
Heather Minier
Taylor Sowards

Mumma Realty Team
Natalie Jackson
Curtis Mumma

Distinction

Bogard Team
John Bogard
Kristin Howard

V Patrick Hamilton Group
Steve Brandeberry
Patrick Hamilton
Ann Stroud

Fulk Team
Al & Lori Fulk
Margo Fulk
Talitha Fulk

Knox Team
Mike & Linda Knox

Achievement

The Scanlan Gray Team
Angie Scanlan
Chelsi Gray

Charlene & Donovan Team
Charlene Roberge
Donovan Knight

Smedley Team
Sue Smedley
Lisa Smedley



"Pride in Property"

Meeting Notice

Annual Meeting Membership Meeting

September 11, 2019

11:30 AM

Windy Knoll Golf Club
Election of Officers/Directors

Guest Speakers:
Charlie Simms, Developer
LWS Accounting

**Dessert Auction by:
Philanthropic Committee**

Meeting Fee: \$15.00

Menu: Pulled Pork or Shredded Chicken Sandwich
Potato Soup - Toss Salad - Cole Slaw - Beverage

Reservation Deadline is September 4, 2019

Email: sborohio605@gmail.com

Name



Education Opportunity Core Law and Ethics

October 8, 2019
 SBOR Conference Room
 605 E High St.
 Springfield, OH 45505

8:45 AM Registration

9:00 AM- 12:10 PM Core Law: “Common Legal Hurdles” (3 Hours CE)

12:10 PM- 1 PM Complimentary Lunch Sponsored by: Fifth Third Mortgage



12:45 Registration

1:00 PM– 4:10 PM Ethics: “Standard for Real Estate Professionals” (3 Hours CE)

(Over flow parking available across the street at First Diversity at 560 E High- please park in back)



Instructor: Alec Hagerty, Knowledge Sponge Seminars, LLC

Cost: Bring a Non-Perishable Food Items for Second Harvest Food Bank

Non-members \$20.00 per class

Name	Firm	License #	Core Law	Ethics	Lunch

Reservations by Thursday, October 1, 2019 to: Springfield Board of Realtors

Email: sborohio605@gmail.com Call: 937-323-6489 Fax: 937-323-9921

NAR current 2-year cycle Ethics Training ends 12/31/2020