



"Pride in Property"

The SBOR Letter Box

June/July, 2019

2019 OFFICERS AND DIRECTORS

Susie Burk, President
Brock Bowen, President Elect
Toni Naill, Treasurer
Karen Bodey, Executive Officer

Directors:

Heather Bacon
Leanna Birch
Danielle Chapman
Doug Cox
Diane Ericksen
Dori Gaier
Jillian Harvey
Jeff Horne
Lori Houseman

Sunny Dhingra, Past President
Jackie Folck – Affiliate Chair

Hours of Operation
Monday – Thursday
9 AM to 3 PM
Closed on Friday



President Column

Well it seems as summer has finally arrived! Hope everyone is having a good one so far. I would like to ask our membership and especially new members to consider getting involved in some capacity with SBOR. When I first got in the business I was nervous and somewhat intimidated about all that I had to learn about contracts, inspections, etc. the last thing I thought I was qualified to do was be a member of the Springfield Board of Realtors! Nancy Eubanks and Elaine Stevenson were very influential in building up my confidence to join. I started out joining a committee for the first couple of years, then became a committee chair, director, treasurer, (after treasurer I told myself that was as far as I was going on the board), as you can see that didn't work out! I have developed great friendships by being on the board and being asked to be board president definitely made me step out of my box. It has been a great year, Brock Bowen is the President elect and has been awesome to work with. Brock is working on getting his team in place for next year, we need new faces and I encourage anyone who would like to step out their box, get a hold of Brock or me and get involved! You can make a difference!

Have a great summer everyone.

Susie
2019 SBOR President

Ohio REALTORS Convention Registration will be open mid- July.

Board Update:

New Members:

- Amanda Benson – Berkshire Hathaway Home Services
- Tina Benton – Coldwell Banker Heritage
- Anja Hollander-Rixon – Real Estate II
- Ron Kibler – Always Sunny Realty
- Marcus Rixon – Real Estate II
- Toni Tayloe – Sibcy Cline
- Newton Burris – Coldwell Banker – King Thompson – Secondary
- Dennis Degan – Key Realty – Secondary
- Kelly Moore – ReMax Alliance – Secondary
- Sherma Sullivan – NextHome New Trend Realty - Secondary

Approved revised budget.

Approved Landscaping and sealing of parking lot.

Reviewed Strategic Plan

Committee Reports:

Affiliate, Programs, RPAC and WRIST

Calendar

July 4 – Fourth of July – Office Closed.

July 15 & 16 – Ohio REALTORS Leadership Summit – Office Closed

July 19 – 26 – Clark County Fair

July 22 – Ohio President Sale Club due

August 21 – Board of Directors Meeting 9 AM

Sept 11- Annual Meeting – Windy Knoll Golf Club – 11:30 AM

Sept 16-18 – Ohio REALTORS Convention – Cincinnati- Registration open mid- July

Sept 24 – Major Investor Event – Piqua Country Club

Education

October 8 – Ethics & Core Law with Alec Haggarty- More details to come!



Save the Date!
Oktoberfest
Sponsored by SBOR Affiliate Committee
September 25th
Mother Stewarts

Schmidt's Sausage Truck will be there!





RPAC – “Spring Fling”

Thank You! For those who participated and helped with the “Spring Fling” at the Polo Club in May. We have turned in \$19,723. We are shy about \$600 to surpass last year. Ohio REALTORS will be doing an email campaign beginning June 25 and run through Sept 3. The levels are \$100 Capitol Club, \$200 for Ohio Club, \$500 Diamond Club, \$1000 Major Investor. If you need to know where you are at, give me a call and I can look it up for you. The winner of the Raffle was Mike Knox! Last year we had 2 Major Investors and this year it looks like we are going to have 6! We are still excepting your Investments! Deadline for all RPAC monies for 2019 is December 1st.

September 24 is a Major Investor Event at the Piqua Country Club. If you get an invite, please consider attending. It is a great opportunity to learn and hear more about RPAC.



Springfield Arts Council, they are looking for volunteers to help with a variety of things on July 18, 19 & 20. What a great time to get involved with your community, and I bet you will have a great time doing it! Please contact Lori Fulk at 360-3053 or call the office and I will get the information to Lori!

Deadline for Voter Registration for the General Election in November is Oct 7, 2019.



Where can I register?

- At any county board of elections or the Secretary of State’s Office.
- At branch registration offices or locations established by a board of elections.
- At any public high school or vocational school.
- At the office of any Bureau of Motor Vehicles.
- At offices of designated agencies which provide public assistance or disability programs.
- Public libraries.
- County treasurer’s office.

We have Voter Registration Packets at the office for your Clients!

Professional Development

OHIO REALTORS

QUICK LINKS



[Live 2-Part Webinar Series - Best Practices in Marketing Commercial Real Estate](#) - July 9 & 11/11:30 am - 1:00 pm

[Live Webinar: NEW Mandatory Elder Abuse Reporting Requirement](#) - July 18/11:30 am - 12:30 am

IMPORTANT LINKS:

[Online Real Estate/Appraisal Continuing Education](#)

[Online 20-Hour Post Licensing for Salespeople](#)

[GRI 100 Equivalency Exam](#)

[REALTOR Designations](#)

[Ohio REALTORS Education Calendar](#)

[Pre-Licensing](#)

[Ohio REALTORS Webinars](#)

Ohio REALTORS, in partnership with the Center for REALTOR Development (formerly REALTOR University), has four new on-line CE courses! (C-RETS: Position Your Team for Profit, C-RETS: HR Solutions for Teams, Real Estate Investing and Generating Buyer and Seller Leads) [CLICK HERE !](#)

REALTORS® Excelling in Association Leadership (REAL)

Learn the basics of volunteer leadership with this [no-cost, self-guided online course](#) that's available 24 hours a day, seven days a week through REALTOR® University. [\(Click here for more information\)](#)



The National Association of REALTORS® proudly introduces Commitment to Excellence (C2EX), a program that empowers REALTORS® to demonstrate their professionalism and commitment to conducting business at the highest standards.

REALTORS® defined professionalism in this industry more than 100 years ago when they created the Code of Ethics. C2EX takes professionalism to the next level by enabling NAR members to assess their expertise in 10 (11 for brokers) elements of professionalism ranging from customer service to use of technology.

This innovative engagement tool encourages participation in all levels of the REALTOR® organization. It's not a designation or a course. It's not a requirement, but a benefit available to all NAR members at no additional cost.

[C3: The C2EX Challenge – Learn More](#)