



The SBOR

Letter Box

November 2020



2020 OFFICERS AND DIRECTORS

Brock Bowen, President
 Dori Gaier, President Elect
 Danielle Chapman, Treasurer
 Karen Bodey, Executive Officer

Directors:

Doug Acton
 Amanda Easterday
 Diane Ericksen
 Linda Harper
 Jillian Harvey
 Lori Houseman
 Ryan King
 Tom Tropp
 Kate Wilson

Susie Foreman, Past President
 Theresa Hartley – Affiliate Chair

Hours of Operation
 Monday – Thursday
 9 AM to 3 PM
 Closed on Friday



SBOR Policies

SBOR policies have been reviewed, updated, and added by a task force earlier this year. The Board of Directors voted in Sept to approve them. Most of the updates have been changing late fees and the final date for membership dues to be paid. The last date is February 1 due to getting the membership to turn into Ohio REALTORS. If dues are not paid by January 1 the late fee now is \$50.00.

A new policy, “Steps to Leadership,” gives the membership a path/guideline to get involved and take on Leadership roles.

Giving Back to the Membership

We had 59 members take advantage of signing up for the Virtual Ohio Convention. It was a learning experience for members and the Ohio REALTORS.

Dues Notices

2021 dues invoices were sent out in the 3rd week of October. Please check your address, phone, and email and let me know of changes. If you plan not to join in 2021, please communicate that as well.

Christmas Gala

Due to Covid-19, we have decided not to hold a Christmas Gal this year. We are erring on the side of being cautious. Though we would like to see everyone in person, it is not essential to do so. We are disappointed and looking forward to 2021, where hopefully things will begin to get back to normal.

Stay tuned as we will be making plans to hold our Installation of Officers virtually.

Board Update:

New Members: September/October

Patrick Williams – Coldwell Banker Heritage
Maurice Carpenter – Gallery Home
James Gullett – Roost Real Estate Co.

Committee Reports:

Affiliate, Programs, RPAC and WRIST

NAR Ethic Requirement

NAR has an Ethic Course requirement that must be met every three years. This cycle is Jan 1, 2019 thru Dec 31, 2021.

Ways to accomplish requirement:

- Take an Ethic class with SBOR,
- Take an Ethic class somewhere else (send me a copy of the class certificate)
- Take the online Ethic class that NAR provides (it automatically updates your record)

Don't wait till the last minute! I will be notifying you about 6 months out if you have not completed.

Calendar

November 18 – Board of Directors Meeting – 9 AM SBOR Conference Room

November 23-26 – Office closed for Vacation and Thanksgiving

December 9 – Leadership Summit – Courtyard by Marriott

December 24- Office Closed for Christmas

January 4 – Last day to pay dues without late fee.

January 20 – Board of Directors Meeting - 9 AM SBOR Conference Room



There are three ways you can access your Ohio REALTORS Tech Helpline, anytime Monday-Friday from 9 a.m. to 8 p.m. and Saturday from 9 a.m. -5 p.m.,

by phone, by online chat, or by email.

- By phone: call the Tech Helpline toll-free at 877-562-3160.
- By email: send an email to the Tech Helpline at support@techhelpline.com.
- By Online Chat: you can chat online live with an analyst by going to <http://chat.techhelpline.com/> and selecting the big, blue button that reads: "I need Tech Support" for Tech Helpline.

And do you know what the best part is? Tech Helpline services are unlimited for all our members, and there is no extra cost for you all. This is a member benefit for every agent and broker, and there is no limit to the number of calls that you can make.



STREAMING

LIVE from DVP #5



OHIO
RPAC

Lori Fulk

Hi Everyone!

RPAC Wins Have Played A Big Role In Ohio Realtors Robust Real Estate in 2020!

The [REALTOR® Party](#) is a powerful alliance of REALTORS® and REALTOR® Associations working to protect and promote homeownership and property investment. The REALTOR® Party speaks with one voice to advance candidates that build strong communities and promote a vibrant business environment.

The REALTOR® Party is effective at all levels of government because of its grassroots strength. That strength is exhibited in advocacy as well as community involvement. The REALTOR® Party works hand in hand with the REALTORS Political Action Committee (RPAC).

Ohio real estate has turned out to be robust and a driver of our economy since the outbreak of COVID-19. Through the first nine months of the year sales activity has posted a 0.5% gain from the level posted during the same period in 2019. The average sales price, statewide, for the January through September period reached an 8% increase posted in 2019!

What does this all have to do in correlation to RPAC? Our hard-working Ohio Realtors External Affairs team has been busy defending property rights for Ohioans as well as being instrumental in allowing REALTORS to become essential during the outbreak of COVID-19! Their great working relationships with our state politicians gave our industry a "one up" on keeping us all working! For this reason, we all should invest, do our part to keep supporting this economy and those who have deemed us important.

If you have invested, THANK YOU, if you have not yet, you still have time! All investments need to be collected by December 1, 2020. Even an extra \$10.00 would make a difference at the local and state level. Be sure to become a part of what makes our industry TICK, become an Ohio Realtors RPAC supporter TODAY!

2020 RPAC WINS

Your Ohio REALTORS® External Affairs team is busy defending property rights for **YOU!** They are the watchdogs for all REALTOR® related issues throughout the Buckeye state. **Here are some of the wins...**

NON-COVID RELATED VICTORIES:

- Amended elevator safety bill to prevent unnecessary, burdensome requirements on private homes.
- Fought legislation that would increase taxes and conveyance fees on commercial real estate transfers.
- Supported legislation to expand broadband internet access to underserved Ohio communities; bill has passed the House.
- Lobbied against unnecessary and duplicative wording on Ohio's Residential Property Disclosure Form.
- Advocating changes to Commercial Broker Lien Law to benefit commercial brokers in lien disputes.
- Identified House champions of First-Time Homebuyer legislation.

COVID-RELATED VICTORIES:

- Helped pass legislation to protect REALTORS®, their businesses and clients from COVID-related lawsuits.
- Real estate is “essential service” and can continue under state-wide Stay at Home Executive Order.
- House Bill 197 enacted. Contained several pro-REALTOR® provisions relating to COVID:
 - Requires county offices necessary to transfer real property remain open and functioning during Stay at Home order.
 - Extended state income tax deadline to July 15, 2020.
 - Extended real estate licensing deadlines to allow flexibility to safely renew.
- Fought against blanket eviction bans that would extend beyond COVID Stay at Home order and hurt property owners.
- Successfully lobbied for \$50 million in emergency rental/mortgage/utility assistance for Ohioans financially impacted by COVID. Rent relief is paid directly to housing provider to ensure no interruption of service.
- Worked with Local Health Departments to safely expedite suspended inspections.
- Successfully urged some large counties to allow for e-filing of e-notarized documents.





RPAC Investors at the RPAC Twist Off accepting 100% of meeting our Ohio Goal

**SBOR 2020 Total so far is \$ 12,684+
You still can make a contribution! Deadline is December 1st**

Professional Development

Professional development is learning to earn or maintain professional [credentials](#) such as [academic degrees](#) to formal coursework, attending conferences, and [informal learning](#) opportunities situated in practice. It has been described as intensive and collaborative, ideally incorporating an evaluative stage. (Wikipedia)

As REALTORS, Professional Development is a must! Attending classes or receiving a Designation is all ways to improve and a valuable asset to your business. In this fast pace world that is ever-changing, it is necessary. This pandemic might be an excellent time to enhance those skills.

You can take about anything online or virtual. While we are staying safe and social distancing, take this opportunity to improve your skills.

Ohio REALTORS has a variety of classes and designations <https://www.ohiorealtors.org/education/>.

NAR has opportunities, as well. <https://www.nar.realtor/education/designations-and-certifications>

Commitment to Excellence (C2EX) is a free program by NAR. <https://www.nar.realtor/commitment-to-excellence-c2ex>



**STAY SAFE ON THE JOB YEAR-ROUND WITH TIPS
AND TOOLS FROM THE REALTOR® SAFETY PROGRAM**



NAR.REALTOR/SAFETY

